

What's Inside:

Page 2

Assignments, Guests, Hospitality, Announcements

Page 3

Fines, Happy Dollars, Social Events, Information Meeting Schedule, Today's Program Continued

Page 4

Club Calendar and Weekly Numbers

Page 5

Today's Program Continued

Page 6

Club Info and Thanks to Our Advertisers

Committee Meetings...

None reported.



Kiwanis®

Kiwanis Club of Ann Arbor

Ann Arbor News 2015 Deal of the Year Retail Award Winner

Volume 7, Issue 49

September 6, 2016

Today's Program...

Proposed KCD Sale Information

Immediate Past President John Goff began this third informational meeting with a review of our corporate structure, and the recent history leading to this point. Our organization consists of two entities: the Kiwanis Club of Ann Arbor, Inc., (the Club) which houses social events and other club-related activities; and the Kiwanis Club of Ann Arbor Foundation, Inc., (the Foundation) which houses the Thrift Sale, most gifting, and our properties. The Foundation's primary purpose is *"to assist needy persons, particularly young people, to assist worthy youth in attaining vocational excellence, and to aid handicapped persons in regaining happy, useful lives"*. All active and senior members in good standing of the Club are members of the Foundation. The acquisition and disposition of real estate are matters for Foundation action. Each week at our meetings we deal with Club and Foundation business.



John Goff

John then discussed the KCW lease situation and property marketing efforts. He noted that our club didn't learn until December that Sheridan Books would be vacating their space in January (\$120,000 adverse impact on budget). Multiple commercial real estate brokers are marketing the leasable space and the out-lot. Deals have come close, but not achieved. Several strong prospects remain in the mix.

John referred members to the Kiwanis Financial History and Scenarios (distributed to members via email on 8/27/2016) when explaining why the Strategic Planning Committee made its recommendation to sell KCD. The scenarios on page two summarize the case. The Committee believes that under the various assumptions, the Foundation will be in a stronger financial position with restored gifting if KCD is sold. **Dan Burroughs** asked why the ~\$3 million value of KCD isn't shown as an asset in the "Retain Downtown" scenarios. John replied the scenarios are cash flow statements, not balance sheets. **Ken Shaw** asked the value of the out-lot and how sale proceeds would be used. **Dan Dever** replied, saying the asking price is \$800,000 (scenarios assume \$750,000 net proceeds) and that sale proceeds will be used to pay down debt.

Finally, John discussed the desire to bring the character of KCD to KCW which was initially designed with open shopping areas and centralized checkout to minimize staffing needs. We don't currently have the people to run KCW like KCD. There are plans to have departments in the expanded sales floor areas of KCW. However, that will take the commitment of members and volunteers.

—Continued on Page 3—

Next Week's Program...

September 12—Club Business, Proposed KCD Sale Information.

Upcoming Programs...

- **September 19**—Club Business, Scheduled Membership Vote on Proposed KCD Sale.
- **September 26**—Officer and Director Installation.
- **October 3**—Hixson Award Presentations. **Harry Cross**, M.C.
- **October 10**—Hire a Vet Program. Speaker: Don Deatrick. Introduction: TBD.



Kiwanis Club of Ann Arbor
CHARTERED IN 1921

Officers and Directors

President:

Betsy Ford

President-Elect:

Alan Burg

Treasurer:

Eloise Lavin

Secretary:

Kathie Wilder

Immediate Past-

President:

John Goff

Board Members:

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Kathy Barden-Perlberg
Claire Dahl
George Gilligan
William Hampton
Joseph Medrano
William Robb
Kenneth Shaw
Richard Smit
Ellen Webb



Newsletter:

Editor

John Kidle

Photos

Bob Gray

Publisher

John Kidle



Do you have news for the newsletter, or are you interested in advertising? Contact Publisher, John Kidle, at jkidle@gmail.com.

ASSIGNMENTS for the COMING WEEK:

Officer of Day KCD	Lynne Lande
Antiques	Pat Materka, Sally Lamkin
Beds & Garden	Steve Hiller
Dockers	We need dockers
Sorters	Max Ziegler
Housewares	Jerry Brown, Marianne Clauw, Fred Miller
Men's Clothing	John Bassett, Dave LaMoreaux
Books/Records	John Schenk
Office & Medical	Jim Mattson and the Conquistadors
Lamps	Dennis Powers and the Tumbleweeds
Electronics	Bill Robb and the Trouble Tribe
KCW Cashiers & Sales	Friday —Claire Dahl, Larry French, George Gilligan (OD), Bob Gray, Dave LaMoreaux, Bud Roberts, Fred Sanchez, John Schenk, Sheridan Springer, Ellen Webb Saturday —Ray Argyle, Jim Blomquist, Alan Burg, Al Engerer, Bob Gray, Ken Hillenburg, Evan LeRoy, Gerry Luke, Bud Roberts, Doug Zieseimer (OD)
KCW Sorting & Pricing	Thursday —Page Caufield, Jack Ford, Bob Gray Friday —Janet Bloom, Marianne D'Angelo, Gary Kavanagh, Sharon Keyes, Margaret MacDonald, Glenda & Ralph Maten, Sandra Rabidoux, Michele Robb Saturday —Pamela Brown, Linda Harris
Vouchers	Bob Carr, Bob Johnson, Matt Chaiken, Don Clewell, Kathy Barden-Perlberg, Jean Robinson (one other person needed)
Invocation	Jane Talcott
Greeters/Attend.	Tom Dew, Lefiest Galimore, Bill Heller, Jane Talcott (A)
Hospitality	Don Kossick
Newsletter Editor	Jim Wight
Cashier	Martha Petroski

Guests at Our Club...

- **Tom Dew** introduced today's guests: Arno Buhner, guest of **Pat Buhner**; Christian Wire and Rafik Issa of Circle K; and volunteers Robin Potthoff and Clark McCall. Welcome all!

Hospitality News...

Don Kossick reported the following: Nancy Jean Steele Winchester (former teacher at Haisley Elementary), and John Siller (former owner of Stadium Hardware and member of Washtenaw Dairy morning group) recently passed away. **Judy Kinney** is still rehabilitating at the Saline facility, and is across the hall from **John McKeown**. **Clar Dukes** visited **Simon Eaglin** at his home where they had a good meeting. Simon will try to attend the meeting on the 19th to vote. **Al Gallup** went to visit **Don McEwen** at Don's daughter's home, but found he was out and about. In late breaking good news... **Dave Hughes** got married! Congrats Dave!

Lynne Lande reported the Membership Committee has created an Emeritus status for long-time members, and former members wishing to remain in the Member Digest. The status was offered to nine Kiwanians this year, all of whom accepted.

Announcements...

- Please remember to sign in on the iPad before each meeting.
- **Jane Talcott** said the deadline for 2016-17 Honorary Member and Honored Volunteer nominations was 3pm on September 7.
- A bumper crop of **September birthdays** was recognized and the song was sung.
- **Jim Carey** said the Mott dinner is on for September 22 and the volunteer roster is full.
- **CORRECTION**—Contrary to the report in last week's newsletter, Kiwanis Morning Edition will hold their Super Interclub (Wednesday, September 21, 8:30am) in the Kaye Hansen Room at Glacier Hills Retirement Center, 1200 Earhart Road, Ann Arbor, not at their usual Guy Hollerin's meeting location. The featured speaker is Katie Doyle, Executive Director, Ozone House of Ann Arbor, ozonehouse.org.

Fines...

None today.

Happy Dollars...

No time today, but reports indicate Kiwanians have substantial pent-up happiness waiting to burst forth at a future meeting.

Stuff You Should Know...**Social Activities:**

Note to Event Chairs—Please provide details (event name, date, time, place, etc.) of your event to the weekly newsletter editor or Publisher, John Kidle, as early as possible. We want to promote these events in the newsletter and include them on the newsletter calendar. After-event photos are always welcome too.

Informational Meetings About the Proposed Sale of Kiwanis Center Downtown:

Our club has now completed four informational meetings concerning the proposed sale. The latest was on the evening of September 7 at KCW. These meetings are neither sequential nor categorized in any fashion. They are at convenient times to encourage you to come as often as you'd like to consider the KCD sale proposal, ask questions, air your concerns, and come together as a group. One more informational session is scheduled at the club meeting of September 12. The membership vote on the issue is scheduled for the Noon club meeting of September 19 at Kiwanis Center Downtown.



Informational Meeting of September 7

Today's Program Continued...

Following John Goff's remarks, members and volunteers wishing to speak to the issue were given three minutes each at the podium:



Claire Dahl

Claire Dahl spoke in favor of the proposed sale. She is excited about the energy and creativity at KCW. She believes a big part of KCD is the fun, and that the fun and people of KCD will transfer to KCW. She sees lots of new opportunities for growth, visibility, and cooperation with other clubs. She says, "We can do it!"



Bob Gray

Bob Gray has been a member for nine years, working in Electronics at KCD and then on pick-ups and warehouse setup, sales, and scheduling. Bob likes the efficiencies of operation at KCW, and the immediate access to on-site inventory. Normally, it takes 7-9 (10-12 on busy days) cashiers and sales people to run KCW. There are another 20 people working 2-4 hour shifts behind the scenes Tuesday to Saturday doing sorting, pricing, testing, and repair. At least 11 new volunteers and four new members have been recruited at KCW over the past year. Bob encouraged members on the fence to volunteer for a day or two at KCW to see what it's all about. He feels that Kiwanis needs to get back to giving more to the community as soon as possible, and that selling KCD will free up assets necessary to make KCW an even better facility.

—Continued on Page 5—

Please help clean up after our Monday meetings

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Thrift Sale

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*Since 2004
Over \$2,482,000
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Thrift Sale have
been used to
Benefit Our
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Lunch Time

*Lunch is served
beginning at 11:30am
Come early... get a
parking spot and extra
time to enjoy the good
food before the
meeting starts at
12:10pm*

September 2016

Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1 KCD Donations 9-12	2 Sale & Donations: KCW 9-1	3 Sale & Donations: KCD 9-12 KCW 9-1
4	5 (Mtg. on Tues.) KCD Donations 9am-Noon Labor Day	6 Club Business	7	8 KCD Donations 9-12 Golf Outing Pierce Lake 7am	9 Sale & Donations: KCW 9-1	10 Sale & Donations: KCD 9-12 KCW 9-1
11	12 Club Business KCD Donations 9am-Noon	13 Board Meeting 7pm	14	15 KCD Donations 9-12	16 Sale & Donations: KCW 9-1	17 Sale & Donations: KCD 9-12 KCW 9-1
18	19 Club Business- Vote KCD Donations 9am-Noon	20	21	22 KCD Donations 9-12	23 Sale & Donations: KCW 9-1	24 Sale & Donations: KCD 9-12 KCW 9-1
25	26 2016-17 Installations KCD Donations 9am-Noon	27	28	29 KCD Donations 9-12	30 Sale & Donations: KCW 9-1	

October 2016

Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1 Sale & Donations: KCD 9-12 KCW 9-1
2	3 Hixson Awards KCD Donations 9am-Noon	4	5	6 KCD Donations 9-12	7 Sale & Donations: KCW 9-1	8 Sale & Donations: KCD 9-12 KCW 9-1
9	10 Hire a Vet KCD Donations 9am-Noon Columbus Day	11	12	13 KCD Donations 9-12	14 Sale & Donations: KCW 9-1	15 Sale & Donations: KCD 9-12 KCW 9-1
16	17 Joe Schwartz KCD Donations 9am-Noon	18 Board Meeting 7pm	19	20 KCD Donations 9-12	21 Sale & Donations: KCW 9-1	22 Sale & Donations: KCD 9-12 KCW 9-1
23	24 Board News KCD Donations 9am-Noon	25	26	27 KCD Donations 9-12	28 Sale & Donations: KCW 9-1	29 Sale & Donations: KCD 9-12 KCW 9-1
30	31 Hon. Members KCD Donations 9am-Noon Halloween					



This Week's Numbers

Attendance:

70

Fines:

\$0

Happy \$:

\$0

Mott Pot:

\$0

Vouchers:

\$1,542

(8 Families)

\$55,650 YTD

Thrift Sale:

KCD:

\$5,285

KCW:

\$7,139

Other:

\$842

TOTAL:

\$13,267

✂ Email John Kiddle at jkiddle@gmail.com immediately to volunteer. ●●● The fact that you are taking time to read this indicates a high aptitude for being a newsletter editor. ●●●



Today's Program Continued...



Robin Pothoff

Sale volunteer **Robin Pothoff** believes KCD should not be sold. Doing so will take retail shopping away from people who need it downtown. The property is irreplaceable. Other community institutions and businesses have left downtown for short-term gain, but long-term loss to the community. Many people depend on KCD that won't go to KCW.



Alan Burg

President-Elect Alan Burg called the proposed sale a momentous decision recommended by a hard-working, thoughtful group seeking the best outcome. He feels the process has been measured, well-considered, and thorough. The recommendation has been subjected to vigorous discussion and analysis of alternatives. The question is, how do we secure a bright future for our club and its mission? He strongly supports the recommended sale as a great opportunity for future growth, and asks all members to vote yes.



Al Gallup

Al Gallup raised several questions... What are the costs to heat, air condition, plow snow, etc. at KCW, and what level of sales is needed to support those operating costs? What is our current member count and how is it trending? Could we schedule two sale days per week at KCD and what would that do to the financial situation? Will donors take smaller items like clothing out to KCW versus KCD?



Dan Dever

Dan Dever stated he would like to keep KCD, but it's just not practical. The club must pay off debt before giving to the community can be restored. The cost of retaining KCD is no significant giving for an unknown period of time. A second cost will be the inability to efficiently use KCD when changes like road reconstruction occur around it. KCW is not readily marketable; the prior owner had it on the market for ten years. KCD is in much greater demand. We are currently in a market bubble favorable to downtown real estate.



Marianne Clauw

Marianne Clauw said KCW is great and she appreciates the efforts of the Strategic Planning Committee. However, she believes the analysis is incomplete and much more quantitative and qualitative input is needed from members, volunteers, customers, and donors. She recommends that the sale decision be deferred for six months and that a committee be formed to focus on exhausting all other options.



Griff Dick

Griff Dick is concerned about a loss of identity as the sale moves to KCW. He said there should be a continuous flow of information to the public about the move. We should also create a second sale point for KCD items at KCW to ease the transition for our customers.

John Goff closed the meeting by noting that hundreds of hours of effort were put into the analysis documents that have been distributed. He asked that everyone read that information.

Our Sponsored Programs in Service to Youth:



"Serving the Children of the World...our motto, our mission"

KIWANIS CLUB OF ANN ARBOR

Meetings:

Mondays at Noon
200 S. First Street
Ann Arbor, MI 48104
www.a2kiwanis.org

Building Phone:
734-665-2211



Sale and Donation Hours

Thrift Sale Downtown

200 S. First at Washington
Saturdays 9am-Noon



Thrift Sale West

100 N. Staebler at Jackson
Fridays and Saturdays
9am-1pm



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West: Fridays and Saturdays
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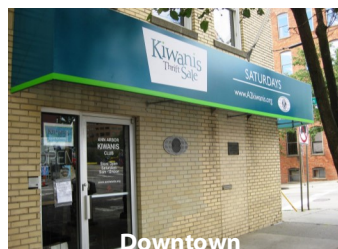


Other Links:

- [Michigan District Kiwanis](#)
Click [here](#) to read the latest *Michigan Builder*.
- [Kiwanis International](#)
- [Kiwanis Young Professionals of Washtenaw County](#) Meets 6pm first Thurs. of Month
- [U of M Circle K](#)
Meets 7pm Thursdays at UM Union or League (Check Calendar on Website)
- [Kiwanis Club of Ypsilanti](#)
Meets Noon Wednesdays at EMU Student Center
- Ann Arbor Western, Meets Noon Tues. at Quarter Bistro
- [Kiwanis Ann Arbor Morning Edition](#), Meets 8:30am 2nd & 4th Weds. at Guy Hollerin's

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