

THE ANNUAL REPORT for Fiscal Year 2020 *

A Summary of the Kiwanis Club of Ann Arbor and its Foundation's
Grants, Gifts, Services, and Major Capital Improvement Projects

* FY2020 = October 1, 2019 through September 30, 2020



Kiwanis[®]
CLUB OF ANN ARBOR



Kiwanis[®]
CLUB OF ANN ARBOR FOUNDATION, INC.

Message from Immediate Past President Dan.

After all of the distancing, isolation and unexpected twists and turns in 2020, we are more grateful than ever for our members, volunteers, staff, customers and friends. Reflecting on that gratitude reminds us of the hard work and generosity extended by so many to further our Kiwanis purposes despite significant challenges posed by COVID-19. The accomplishments are summarized in this, our first Annual Report for Fiscal Year 2020.

We now look ahead to 2021, the Kiwanis Club of Ann Arbor's Centennial Year, and begin the story of the next 100 years of service to our community.

Dana A. Dever, President 2019-2020

Kiwanis Club of Ann Arbor and Kiwanis Club of Ann Arbor Foundation, Inc.

December 31, 2020

This ANNUAL REPORT is an expanded COMMUNITY IMPACT REPORT regarding the great volunteer work, service, gifts, and grants that the Kiwanis Club of Ann Arbor and its Foundation, members, volunteers and staff provided to the community during fiscal year 2020. It also includes the cost of major capital improvement projects completed during that time and information for a discussion about our Foundation's recent annual percentage rate of giving.

During this past year 1) the Kiwanis Thrift Sale was temporarily closed for six months due to the impact of the COVID-19 pandemic, 2) the Club increased the overall number of members, and 3) the Foundation increased the total amount of grants and giving back to our community.

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Who are the Kiwanis Club of Ann Arbor and its Foundation?

- The Kiwanis Club of Ann Arbor was chartered on June 13, 1921.
- The Kiwanis Thrift Sale first began as an annual Rummage Sale in 1927.
- The Kiwanis Club of Ann Arbor Foundation, Inc. was incorporated as a domestic nonprofit organization with the State of Michigan on November 4, 1964.
- The Kiwanis Club of Ann Arbor Foundation, Inc. was recognized by the US Internal Revenue Service as a tax-exempt nonprofit 501(c)(3) corporation on March 17, 1965.
- The Kiwanis Club of Ann Arbor and its Foundation were located in downtown Ann Arbor in the Foundation's own building at 200 S. First Street from 1966 – 2017. The downtown Kiwanis Foundation building was sold in 2017.
- The Kiwanis Club of Ann Arbor Foundation, Inc. purchased a 123,000 sq ft. building with 17 acres at 100 N. Staebler Rd, Ann Arbor in 2014. All Kiwanis activities were moved to this new location as of January 2018.

- **MEMBERSHIP:** As of October 1, 2020: **152 Club members.**
 - In October 2019, we had 130 Club members.
 - Club members include women and men from across the community who want to give back to our community by volunteering to provide services and gifts. In addition to Club members, there were 139 non-member volunteers who helped to make our Kiwanis Thrift Sale possible.
 - Want to join? Go to www.a2kiwanis.org and click on "Join Us" for information.

- **VOLUNTEERS: 139 non-member volunteers**
 - Kiwanis Thrift Sale and Voucher Program volunteers: **217**
 - **78 (36%)** were Kiwanis Club members and **139 (64%)** were non-members, including UofM Circle K students.
 - Kiwanis Thrift Sale volunteer hours during fiscal year 2020: **20,341 hours.**
 - Meals on Wheels (MOW) volunteers: **31**
 - **22 (70%)** were Kiwanis Club members and **9 (30%)** were non-members.
 - MOW volunteer hours during fiscal year 2020: **434 hours.**

- **TOTAL VOLUNTEER HOURS** in fiscal year 2020 were over **20,775 hours.**
 - This total includes both member and non-member volunteer hours.

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What did our Club or Foundation do in fiscal year 2020?

- Operated our weekly **Kiwanis Thrift Sale** as our **Foundation's major service project and fund raiser** to support grants and gifts back to the community.
 - We had 15 paid staff, of whom 5 were full-time.
 - Staff support the Kiwanis Thrift Sale.
 - *Note: The Kiwanis Thrift Sale was closed from mid-March to mid-September 2020 due to the ongoing impact of the COVID-19 pandemic.*
- Operated our weekly **Kiwanis Foundation Voucher Program** providing **free household goods valued at \$38,178 to 193 families.**
- Our Foundation sponsored **Warm the Children Program (WTC)** with donations & shopping support.
- Our Foundation began a **partnership** with **Avalon Housing** and **HouseN2Home** to **help furnish up to 70 units of new housing** with couches, kitchen tables, chairs, and dressers as designated sales from our Kiwanis Thrift Sale.
- Foundation members operated the **Kiwanis Environmental Education Preserve (KEEP)** with limited activities due to COVID-19.
- Club members delivered for the **Meals on Wheels (MOW) Program**: Delivered MOW meals weekly throughout the fiscal year totaling about **5,376 meals.**
- **Kiwanis Club Young Professionals (KYP)** members **provided 11 service projects across the community** and held **4 social gatherings** with prospective and current KYP members.
- Our Club sponsored:
 - **5 Blood Drives** collecting a total of **154 good units of blood.**
 - A **Kids Coalition Against Hunger** work project and **packaged 10,000 dry meals.**
 - A local **Cub Scout Pack #131** at Lawton Elem. School in Ann Arbor.
 - The **Circle K Club** at the University of Michigan.
 - The **Student Leadership Key Club** at Huron High School.
- Our Club members supported and volunteered at the **C. S. Mott Children's Hospital Child & Family Life Services Program.**
- Our Club members staffed **Salvation Army bell ringing** on a Saturday in December.
- Our Club and Foundation published a weekly online **Kiwanis Club of Ann Arbor Newsletter.**

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In fiscal year 2020, we distributed over \$755,725 in Grants and Gifts:

The Kiwanis Club of Ann Arbor Foundation, Inc., provided this support from the sale of items from the Kiwanis Thrift Sale, with generous financial support from individual Club members and volunteers, through an ongoing partnership with the Ray and Eleanor Cross Foundation and the dedicated work of members, volunteers, and staff.

- \$72,000 for **Kiwanis Finish Line Scholarships** for Washtenaw Comm. College students.
- \$367,898 in **Local Grants and Gifts**. This included:
 - \$238,815 in Kiwanis Grants to 61 nonprofits serving children & families in Washtenaw Co.
 - \$75,000 in Kiwanis Grants to 4 additional nonprofits to assist them in responding to COVID-19.
 - Those 4 nonprofits were:
 - \$20,000 to Food Gatherers of Ann Arbor
 - \$20,000 to the Shelter Association of Washtenaw County
 - \$20,000 to the Hope Clinic of Ypsilanti
 - \$15,000 to Foundations Preschool, to provide childcare to households with low incomes.
 - \$17,958 to support **Kiwanis Family Programs, Kids Against Hunger** and the **Children's Fund**.
 - \$35,625 in support of **Summer Residential Camperships** for future campers, along with \$300 of camping supplies from the Kiwanis Thrift Sale. *No camps during summer 2020 due to COVID-19.*
 - \$500 for **one middle school music scholarship / campership**.
- \$151,600 in **direct gifts of Free Furniture and Merchandise**, such as books, toys, shoes, and clothing, to nonprofit agencies.
- \$38,178 in **direct gifts via Kiwanis Vouchers for Free Household Goods** to 193 families.
 - *Note: Due to COVID-19 our Kiwanis Voucher Program was closed for 6 months.*
- \$8,280 in **International Giving** from members to the **Haiti Nursing Foundation**.
- \$99 in **International Giving** from members to Kiwanis International **Eliminate Maternal Neonatal Tetanus** and donations of Kiwanis Thrift Sale shoes to support other Kiwanis Clubs' Eliminate fundraising.
- \$117,670 via **Warm the Children Program for new winter clothes to 1,275 children**.
- **Salvation Army Bell Ringing in December 2019**. NOTE: In prior years this event was reported by calendar year. The \$19,030 raised in December 2019 was reported as a FY2019 event. Starting with FY2021, the Salvation Army money raised in December 2020 will be reported in the same fiscal year that the bell ringing occurs, i.e., FY2021. This will align this event to the fiscal year in which it occurs.

NOTE: New information provided in October 2020: Harry Cross, former Kiwanis Book Dept Chair, researched and reported that between the years 1995 - 2015 an estimated \$191,000 in books and other items were donated to Michigan schools, libraries, and agencies, and \$950 in items to Kiwanis International (KI) conventions and Casa Loma in Toronto. ONT. This information has been added to the Community Impact Since 1921 Report.

Proceeds from the Kiwanis Thrift Sale, the assigned value of direct gifts of sale merchandise, the Kiwanis Voucher Program, along with gifts and time from members, volunteers, and staff are donated back to our community.

Since 1921 the value of these efforts now totals

over \$8,500,000.

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Below is a list of some of the more than 80 agencies, groups, and services that were supported in fiscal year 2020 by the Kiwanis Club of Ann Arbor Foundation, Inc. and the Kiwanis Club of Ann Arbor, its individual members, volunteers, and staff with ongoing support from the community.

826michigan Middle/High School student support
Acorn Farmers Market - Manchester
American Red Cross High School Clubs
A2 Public Schools STEAM @ Northside School
A2 Symphony Orchestra
A2 Women's Group Child Care
Aid in Milan
Avalon Housing - furniture
Ballet Chelsea Adaptive Dance Program
Best Buddies in Michigan
Big Brothers Big Sisters
Camp Cavell Conservancy
Catholic Social Services
Cancer Support Community
Children's Literacy Network
Chelsea 1st Methodist Church - clothing
Cub Scouts
C. S. Mott Children's Hospital
Cobblestone Farm walking tour supports
Community Action Network
Community Day Care and Preschool
Community Family Life Center
Corner Health Center Ypsilanti
Creator's Closet - supplies
Dawn Farm Transition Housing
Dexter Area Historical Society
Ele's Place Child Grief Support
Epilepsy Foundation of Michigan
Family Assessment Clinic
Faith In Action - clothing
Food Gatherers
Foundations Preschool
Friends In Deed Children Program
Girl Scouts
Girls Group High School Graduation
Great Lakes Performing Artists K-12
Habitat for Humanity
Haiti Nursing Foundation
House by the Side of the Road
Hope Clinic Ypsilanti
Intentional Communities of Washtenaw
Kiwanis of Ann Arbor Leadership Programs

Kiwanis Club of Ann Arbor WCC Scholarships
Kiwanis of Ann Arbor Mid Sch Music Scholarships
Kiwanis of Ann Arbor Voucher Support Program
Kiwanis Club support for Preemie Pals Quilts
Kiwanis Club of Monroe – Shoes for Eliminate
Kiwanis Michigan District – Used Books
Meals on Wheels
Michigan Hugh O-Brian Youth Leadership
miRcore Advanced STEM for High Sch students
New 2U - clothing
Our House Foster Teens' Camp
Ozone House
Peace Neighborhood Center
Planned Parenthood Peer Tutors
Rainbow House - supplies
Riverfolk Music Arts support – SW Washtenaw Co.
Ronald McDonald House
Safe House Center
Salvation Army
Shelter Association of Washtenaw
Silver Club Memory Support Programs
SOS Community Services
Special Days Camp for Children with Cancer
Strong Tower Ministry After School Willow Run
Student Advocacy Center
The Ark Youth Open Stage
Therapeutic Riding
UM Community Dental Clinic
UM Museums Art & Natural History K-12 programs
UM Turner Senior Wellness
United Methodist Retirement Assisted Living
Warm The Children Program
Warriors and Caregivers United
Washtenaw Area Council for Children
Washtenaw Camp Placement – Camperships
Washtenaw County Sheriff's Water Rescue support
Washtenaw Literacy
Washtenaw Elementary Science Olympiad
Webster Township Historical Society – Children
YMCA Learn to Swim Program
Women's Center of SE Michigan – New Mothers
Ypsilanti District Library Children Services

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MAJOR CAPITAL PROJECTS and COVID-19 UPGRADES - Fiscal Year 2020**BUILDING IMPROVEMENTS**

Upgraded Lighting to LEDs. Donations and discounted pricing by member Charlie Phibbs allowed Building and Equipment (B&E) Committee to change out the existing florescent bulbs on main sales floor, convert all main parking lot lights and lights in several offices, resulting in energy savings and improved lighting.	\$5,685
Enlarged Main Parking Lot Capacity. Added gravel to the east section for a total of 200 +/- spaces for customer parking.	\$21,675
Improved Directional Signage at driveway entrance.	\$3,900
New Fob Entry System installed along with Rekeying of all Kiwanis interior and exterior doors and spaces for added safety and access.	\$25,118
New high resolution 25 camera system installed to improve bldg. safety and security.	\$10,868
Additional I.T. improvements installed, including laptops and iPads.	\$3,299
Additional Fire Lanes and required lighting for safety installed.	\$1,572
Building maintenance list of items that required installation: <ul style="list-style-type: none"> • New Water Heater, • Painting of Gas Lines on building roof, • Replacement of Roof Top HVAC unit for main offices, • New Dock Leveler for tenant's east dock, • New Roof for small office in tenants' space, • Replacement of an interior Roll Down Fire Door. <i>(This list includes materials and sub-contractors costs only.)</i>	\$42,139
TOTAL OF BUILDING IMPROVEMENTS: These building improvement costs do not include Kiwanis staff labor costs.	\$114,256.00

COVID-19 UPGRADES

Donated plexiglass and display cases " repurposed " to meet CDC requirements in social distancing and safety for our volunteers, members and public during thrift sales and sorting. Please note: ** Donation of these materials valued at \$5,500 +/-.	**
Shipping Container. Purchased and installed a 3,040 cubic foot shipping container to provide storage and separation for donations.	\$6,312
New Entrance for the Public to meet CDC requirements. Remodeled and converted one of the east garage doors to become the Kiwanis Thrift Sale's "new entrance". Purchased and installed a new handicap entrance ramp with railing.	\$7,300
New Exterior Signage designed and installed to meet COVID-19 health rules for staff, customers, volunteers, and members, separating entrance, exit, and donation areas.	\$1,504
New Interior Signage designed and installed to meet COVID-19 health rules. (Mario G. provided this estimated cost information.)	\$500
TOTAL OF COVID UPGRADES: These COVID-19 upgrade costs do not include Kiwanis staff labor costs for widening aisles, building walls, moving counters, rearranging work and sorting areas, moving or adding additional shelving, and installing plexiglass at cashier areas.	\$15,616.00

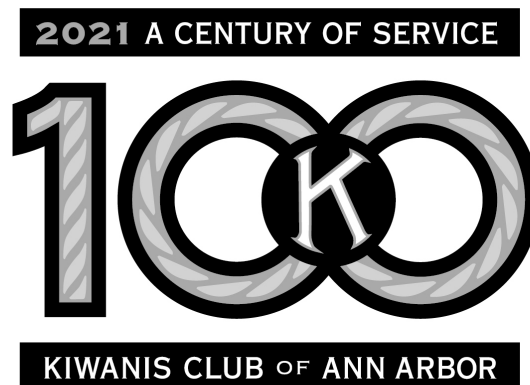
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The Kiwanis Club of Ann Arbor is celebrating 100 years of service.

June 13, 1921 – June 13, 2021



Thank you everyone for your ongoing support.

“Help Us Help Kids and our Community!”

The Kiwanis Thrift Sale, Club and Foundation are located at:
100 North Staebler Road, Suite C, Ann Arbor, MI 48103-9755.

The Kiwanis Club of Ann Arbor Foundation, Inc. is a nonprofit 501(c)(3) corporation.

- Want to join Kiwanis as a member and/or volunteer?
- Go to our website www.a2kiwanis.org and click on “Join Us” for detailed information.