

THE KIWANIS ANNUAL REPORT

Our Impact Across Our Community

Fiscal Year 2024 (FY24) *

* FY24 = October 1, 2023, through September 30, 2024



Kiwanis[®]
CLUB OF ANN ARBOR



Kiwanis[®]
CLUB OF ANN ARBOR FOUNDATION, INC.

This Annual Report provides information about our Community Impact regarding our community service projects, cash grants, and gifts of goods, i.e., free merchandise from our Kiwanis Foundation Thrift Sale that were given to individuals, families, and other agencies during FY24.

This is only possible because of the on-going important dedicated work by Kiwanis members, volunteers, staff, and the on-going support of members of the community and those who donate goods and shop at our Kiwanis Foundation Thrift Sale. Our weekly Kiwanis Foundation Thrift Sale is our largest on-going service project for raising funds to support our annual cash grants and gifting of goods. Thank you all.

Our community service work, cash grants and gifts of goods, are guided by our Strategic Plan Visions.

Our Club's Vision is to be the most inclusive, accessible, engaging, and productive service club in Washtenaw County focusing primarily on the needs of children and families.

Our Foundation's Vision is to be exceptional in providing needed support to people primarily in Washtenaw County, especially children and families, to achieve welcoming, healthy, and just communities.

In FY24 we were able to provide our highest yet annual level of support to our community. That support totaled a record high of \$1,609,033 which was a combination of 107 cash grants and gifted goods from our Thrift Sale to 522 families and 72 service agencies across Washtenaw County. This level of support represented an increase of \$497,000 over the previous fiscal year of 2023. This included an increase of \$269,000 in cash grants and \$157,000 in gifted goods as well as increases of \$70,000 in other service project areas. Since our start in 1921 the dollar value of our Community Impact now totals over \$12,941,572.

The number of reported volunteer hours from both member and non-member volunteers was 55,259 hours, which is an increase of 10,000 hours over FY23.

During FY24, our Kiwanis Club added 22 new members. Club growth is important to support not only our Kiwanis Thrift Sale, but also to support our additional on-going 25 Kiwanis service projects.

These combined efforts continue our focus on the needs of children and families.

This Kiwanis Annual Report is available in electronic and print form on our website under the Community Impact menu at www.a2kiwanis.org or use this QR code.



The Kiwanis Center is located at 100 North Staebler Road, Suite C, Ann Arbor, MI 48103
Administrative Office Phone: 734-368-9738.

The Kiwanis Club of Ann Arbor Foundation, Inc. is a nonprofit 501(c)(3) corporation.

THE KIWANIS ANNUAL REPORT for Fiscal Year 2024 (FY24)*

A Summary of the Kiwanis Club of Ann Arbor's and its Foundation's Community Impact through Grants, Gifts, Services, and Capital Improvement Projects in FY24. * Oct 1, 2023, through Sept 30, 2024



Kiwanis
CLUB OF ANN ARBOR



Kiwanis
CLUB OF ANN ARBOR FOUNDATION, INC.

Message from Immediate Past Club President Mary

I was so fortunate to have served as President of the Kiwanis Club of Ann Arbor for the Kiwanis fiscal year of 2024. It was an amazing year, and we were able to achieve goals and strategic objectives so that we could “Help Us Help Kids”, families, and our community.

We are in the second year of our Club's Strategic Plan Framework. The Club set Strategic Objectives to increase the number of members, membership retention, diversity and engagement with the Club. We were able to increase our membership with 22 new members for a total of 147 members. We look forward to bringing new energy to our Club and to all the activities of the Club. Supporting our members, we continued to have hybrid meetings while also encouraging members to join us in person.

Other ways we were able to enhance membership experience was to encourage and engage members in our Thrift Sale and other service projects such as Meals on Wheels, Salvation Army, Warm the Children, Mott Children's Hospital events, meals at Ronald McDonald House, and Kids Coalition Against Hunger. Since April 2024, our Club supported the Dementia Friendly Saline service group and our Club participated in a new service project called “Blockfest”, which is sponsored by the WISD and focuses on preSTEM activities for very young children.

Congratulations and a big thanks to all who made this possible – our volunteers, our staff, our members, and all others who contributed endless amounts of hours and effort to these achievements.

A warm welcome to all new members and continued success to the Kiwanis Club of Ann Arbor so that we can forever be thoughtful and kind in order to “Help Us Help Kids”, families, and our community.

**Mary Stewart, Immediate Past Club President
Kiwanis Club of Ann Arbor**

Message from Foundation Board Chair Michael

One word to characterize the 2023-2024 Kiwanis Year would be CHANGE. As of October 1, 2023, the Kiwanis Club of Ann Arbor Foundation began its first official year as a separate operating entity from the Kiwanis Club of Ann Arbor with its own board of directors and staff. The purpose of this separation is to properly maintain a separation of the Kiwanis Club of Ann Arbor's philanthropic purposes, as managed by the Foundation, from the Kiwanis Club's membership purposes.

We experienced changes in our Foundation's leadership, with having to select a new board chairperson, an interim sales manager, an interim executive director, and a new treasurer. As the year closed, a new sales manager was selected, and prospective volunteer coordinator candidates were being interviewed.

And yet, despite these many changes, our 147 members and over 140 volunteers and 16 staff worked tirelessly to ensure every Friday and Saturday we were open, shelves stocked, items tested, cleaned, and prepared for sale, and the dock was open to receive donations. Our sales staff worked diligently each week picking up donated items in the community. Records set this year included: over \$2,004,000 in sales revenue; \$527,000 distributed in grants; an additional \$150,000 in grants to address mental health in youth; \$127,000 in scholarships given to Washtenaw Community College; \$140,000 in vouchers; and \$491,000 in gifted goods!

None of this would have been possible without the community's support by donating usable items, which community members then purchased, keeping these items out of the landfill. The money generated from the Thrift Sale helped us help our community!

**Michael F. Dabbs, Foundation Board Chair
Kiwanis Club of Ann Arbor Foundation, Inc.**

Please consider joining Kiwanis as a Member and/or Volunteer.

“Help Us Help Kids and our Community!”

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OUR CLUB'S STRATEGIC PLAN FRAMEWORK

for the next two to three years.

Approved on October 1, 2022

The Kiwanis CLUB of Ann Arbor **MISSION** Statement

Our Mission is to provide an environment for congenial fellowship for a diverse group of members dedicated to community service primarily in Washtenaw County with an emphasis on the needs of children and families.

The Kiwanis CLUB of Ann Arbor **VISION** Statement

Our Vision is to be the most inclusive, accessible, engaging, and productive service club in Washtenaw County focusing primarily on the needs of children and families.

The Kiwanis CLUB of Ann Arbor **Strategic GOAL**

Enhance the Membership Experience.

The Kiwanis CLUB of Ann Arbor **Strategic OBJECTIVES**

- 1. Increase recruitment of new members, including follow-up on membership inquiries.
The measure of success for this strategic objective is to grow our Club's membership by 5% year over year for the next three years.***
- 2. Increase membership retention.***
- 3. Increase membership diversity.***
- 4. Increase / improve member engagement with the Club and Club activities.***
- 5. Increase the number and variety of service projects and volunteers for service projects including support of Service Leadership Groups like Circle K and Key Club.***
- 6. Maintain / improve the quality and diversity of meeting presentations.***
- 7. Share more information about our Kiwanis with outside groups and organizations.***

Why Membership Growth and Retention is so Important.

So, we can continue to bring new energy and joy to our Club and its important community service projects and activities that support the needs of children and families.

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OUR FOUNDATION'S STRATEGIC PLAN FRAMEWORK

for the next two to three years.

Approved on October 1, 2022

The Kiwanis Club of Ann Arbor FOUNDATION, Inc. **MISSION** Statement

Our Mission is to generate and effectively manage our resources to provide for the needs of people, primarily children and families in Washtenaw County, and in so doing to promote diversity, collaboration, and financial and environmental stewardship in harmony with the mission of the Kiwanis Club of Ann Arbor.

The Kiwanis Club of Ann Arbor FOUNDATION, Inc. **VISION** Statement

Our Vision is to be exceptional in providing needed support to people primarily in Washtenaw County, especially children and families, to achieve welcoming, healthy, and just communities.

The Kiwanis Club of Ann Arbor FOUNDATION, Inc. **Strategic GOAL**

Update the Foundation's Administrative and Management Structure.

The Kiwanis Club of Ann Arbor FOUNDATION, Inc. **Strategic OBJECTIVES**

- 1. Create and implement a new Foundation Board and management structure.***
- 2. Create a new paid Foundation Executive position and define its responsibilities.***
- 3. Make some changes to some Foundation Committees and update administrative and management procedures.***

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THE OBJECTS of Kiwanis International and our service Club are
our value statements: *(Adopted in 1924 & 2008)*

1. **To give primacy to the human and spiritual rather than to the material values of life.**
2. **To encourage the daily living of the Golden Rule in all human relationships.**
3. **To promote the adoption and application of high social, business, and professional standards.**
4. **To develop, by precept and example, a more intelligent, aggressive, and serviceable citizenship.**
5. **To provide, through Kiwanis clubs, a practical means to form enduring friendships, to render altruistic service, and to build better communities.**
6. **To cooperate in creating and maintaining that sound public opinion and high idealism which makes possible the increase of righteousness, justice, patriotism, and good will.**

Then in 2008, the delegates at the Kiwanis International convention adopted a new resolution that encourages and empowers clubs to create environments that develop and nurture mutual respect for all, and to celebrate the inclusiveness of all Kiwanis members.

The 2008 resolution language reads:

Resolved that all Kiwanis leaders and members take action to create a culture and club environment that develops and nurtures mutual respect for all and celebrates the inclusiveness of our beloved Kiwanis.

Kiwanis International current MOTTO is: **“Serving the Children of the World.”**

Kiwanis International short quick MOTTO (#hashtag) for Public Relations / Marketing messaging is: **“#Kids Need Kiwanis”**

Our own local Kiwanis Club / Foundation of Ann Arbor informal MOTTO version as part of our Public Relations / Marketing messaging is:

“Help us Help Kids, Families, and Our Community.”

And our own Kiwanis Club / Foundation of Ann Arbor shorter informal MOTTO is this short strong positive message: **“Help Us Help Kids!”**

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Who are the Kiwanis Club of Ann Arbor and the Kiwanis Club of Ann Arbor Foundation?

- The Kiwanis Club of Ann Arbor was chartered on June 13, 1921.
- The Kiwanis Thrift Sale first began as an annual Rummage Sale in 1927.
- The Kiwanis Club of Ann Arbor Foundation, Inc. was incorporated as a domestic nonprofit organization with the State of Michigan on November 4, 1964.
- The Kiwanis Club of Ann Arbor Foundation, Inc. was recognized by the US Internal Revenue Service as a tax-exempt nonprofit 501(c)(3) corporation on March 17, 1965.
- The Kiwanis Club of Ann Arbor and its Foundation were located in downtown Ann Arbor in the Foundation's own building at 200 S. First Street from 1966 through 2017. The downtown Kiwanis Foundation building was sold in 2017.
- **FY1990 was the first time that the Foundation Thrift Sale grossed more than \$100,000 at \$118,789, and the first year that the Thrift Sale was open on every Saturday.**
- **FY1995 was the first fiscal year that Kiwanis Club of Ann Arbor Foundation's cash grants and gifted goods to the community totaled more than \$100,000 at \$101,953.**
- FY2014 the Kiwanis Club of Ann Arbor Foundation, Inc. purchased a 123,000 sq ft. building with 17.29 acres at 100 N. Staebler Road, Ann Arbor. All Kiwanis Club and Foundation activities were moved to this new location as of January 2018.
- **FY2019 was the first time that the Foundation Thrift Sale grossed over 1 million dollars at \$1,037,221.**
- **FY2022 was the first fiscal year that Kiwanis Club of Ann Arbor Foundation's cash grants and gifted goods to the community totaled more than 1 million dollars at \$1,085,424.**
- Starting October 1, 2022, a Strategic Plan Framework for the Club and a Strategic Plan Framework for the Foundation were approved by members were implemented, and to be used as planning and operational frameworks for the next 3 to 5 years from that date.
- In October 2022, an additional 3.79 acres with two buildings (a five-unit rental house and a pole barn) located immediately north and adjacent to The Kiwanis Center were purchased by our Kiwanis Club of Ann Arbor Foundation resulting in the Kiwanis campus now totaling 21.08 acres.
- In October 2022, the Foundation created an Executive Director position as part of its Strategic Plan.
- **FY2024 was the first time the Foundation Thrift Sale grossed over 2 million dollars at \$2,004,931.**
- **FY2024 the Kiwanis Club of Ann Arbor Foundation's cash grants and gifted goods to the community totaled \$1,609,033.**
- **Since 1921, the value our Kiwanis' grants and gifts to our community now totals over \$12,941,572.**

“Help Us Help Kids and our Community!”

The Kiwanis Club of Ann Arbor, the Kiwanis Club of Ann Arbor Foundation Inc., the Kiwanis Foundation Thrift Sale, the Kiwanis Foundation Voucher Program and the Kiwanis Environmental Education Preserve are located at:

The Kiwanis Center 100 North Staebler Road, Suite C, Ann Arbor, MI 48103-9755

If you would like additional information or want to join, call the Kiwanis Club of Ann Arbor Foundation's Administrative Assistant at 734-368-9738 or go to our website at www.a2kiwanis.org

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**In fiscal year 2024, the Kiwanis Club of Ann Arbor Foundation
distributed over**

\$1,609,033 in Cash Grants, Flow-Through donations, and Gifted Goods.

Details about these Kiwanis grants and gifts follow on the next three pages:

- **\$977,787** in Cash Grants to nonprofits agencies and groups, Full Ride Scholarships to students attending Washtenaw Community College, and Cash Grants to support Kiwanis Service Projects. This included the following.
 - **\$677,092** in Cash Grants to a total of 107 nonprofits serving children, youth, individuals, and families.
 - **\$527,092** in Kiwanis Club of Ann Arbor Foundation Cash Grants, as follows: Children and Youth Committee, 60 cash grants totaled \$297,907; Community Services Committee, 38 cash grants totaled \$215,685; Human and Spiritual Values Committee, two cash grants totaled \$6,000; Grant Coordination Committee, one “international” grant totaled \$7,500 to support a Haiti Summer Camp for young children.
 - **An additional \$150,000** in 6 major grants of \$25,000 each were granted to focus on the support of children and youth mental health services. These 6 grants were awarded to: Catholic Social Services of Washtenaw County Holistic Mental Health Services; Michigan Medicine Patient/Family Life Specialists; Ozone House Project to support Trauma Therapy Services / Mental Health Care for Youth; Eisenberg Family Depression Center at the UM to support peer to peer student led Mental Health Care; SafeHouse Center strengthening support for survivors of domestic violence; Washtenaw Area Council for teen Mental Health wellness in a digital world.
 - **\$34,790** to support Kiwanis Service Projects which included: \$6,450 to support the Kiwanis Service Leadership Program via UM Circle K; \$2,000 to support Comfort Meals and their preparation at Ronald McDonald House at the Michigan Medicine main campus; \$12,000 of support to Kiwanis of Michigan Foundation and their work at Michigan's children's hospitals; \$100 to Kiwanis ONE auction; \$3,500 to Kids Coalition Against Hunger to package dry meals; \$420 to the Rosie Event; \$3,000 of support for the Kiwanis Environmental Education Preserve (KEEP); \$2,258 Kiwanis Mott Pot donations from Club members, and \$5,062 from the Kiwanis Golf event, both in support of Child and Family Life Services at Michigan Medicine.

The list of the \$977,787 in FY24 Kiwanis Cash Grants continues on the next page.

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The list of the \$977,787 in FY 24 Kiwanis Cash Grants continues from previous page.

- **\$127,916 to support KIWANIS FINISH LINE “Full-Ride” SCHOLARSHIPS for students at Washtenaw Community College (WCC).** This included \$107,665 in donations from individual Kiwanis Club members and our Kiwanis Foundation, \$15,708 in memory of Kiwanis Club member Dan Burroughs, and \$4,543 for an emergency fund for students and Kiwanis administrative support of these scholarships.
 - **During the last 6 years at least 135 WCC students have been helped by Kiwanis Finish Line “Full-Ride” Scholarships. Kiwanis scholarship support since FY19 now totals about \$548,447.**
 - Each Kiwanis Finish Line scholarship of **\$3,500 covers tuition, books, and fees for a school year.** This Kiwanis scholarship support can be renewed to provide two “full-time” school years of support. This scholarship support may be calendared over more than two school years.
 - **34 individual students received a Kiwanis scholarship in school year 2023-24.**
 - **Kiwanis Scholars’ majors** include criminal justice, global studies, human services, liberal arts transfer, general studies, business administration, child development, cybersecurity, registered nursing, occupational studies, radiology, retail management, computer science, dental assisting, and health care foundations.
 - **High schools represented** have included Arbor Prep, Central Academy in Ann Arbor, Chelsea, Dexter, Huron, Lincoln, Saline, Skyline, Washtenaw Technical Middle College at WCC, Willow Run, and Ypsilanti Community High.
 - **94% of the Kiwanis Scholars were in good standing during the school year.**
 - **The average GPA for Kiwanis Scholars was 3.45. 14 graduated in 2023-24.**
- **\$113,845 via the WARM THE CHILDREN Program (WTC) providing new winter clothes for 1,216 children** in December 2023. This included \$109,432 in flow-through donations from the public and Club members and non-members to support the purchase of new winter clothes and \$4,413 of funds from Kiwanis Foundation for ads and administrative support for the Warm the Children Program. Our Kiwanis Foundation is the official sponsor of WTC.
- **\$6,500 in INTERNATIONAL GIVING to the Haiti Nursing Foundation** by individual Club members who donated a total of \$6,500 to train new nurses. This amount doesn’t include an additional \$7,500 cash grant to support a Haiti Summer Camp for young children which was awarded as part of our Grant Coordination Committee awards as noted on page 7 of this report.

The list of the \$977,787 in FY24 Kiwanis Cash Grants continues on the next page.

THE KIWANIS ANNUAL REPORT for Fiscal Year 2024 (FY24)*

A Summary of the Kiwanis Club of Ann Arbor's and its Foundation's Community Impact through Grants, Gifts, Services, and Capital Improvement Projects in FY24. * Oct 1, 2023, through Sept 30, 2024

The list of the \$977,787 in FY24 Kiwanis Cash Grants continues with flow-through money raised for the Salvation Army.

- **\$17,644** raised by Club members and volunteers during the **SALVATION ARMY Bell Ringing Campaign** in December 2023, by collecting \$6,714 from the red kettles, \$1,340 from Club members via our Foundation including the annual Game Auctions, \$990 in members' checks direct to the Salvation Army, and a maximum match of \$8,600 from our Kiwanis Club of Ann Arbor Foundation.

In addition to Cash Grants our Kiwanis Club of Ann Arbor also provided Gifted Goods, which are assigned values and then donated as follows.

- **\$631,246** in Gifted Goods of free merchandise from our Kiwanis Foundation Thrift Sale to nonprofit agencies, groups, selected individuals and selected families. This included the following.
 - **\$491,123** in Gifted Goods of Free Furniture and Merchandise (including clothing, shoes, bedding, housewares, books, and toys) from the **Kiwanis Foundation Thrift Sale** provided to **73 nonprofit agencies, and . . .**
 - **\$140,123** in Gifted Goods of Free Furniture, Housewares, Clothing and Merchandise as part of our **Kiwanis Foundation VOUCHER Program** provided to **522 individuals and families.**

The annual FY24 total of Cash Grants, Flow-Through Donations, and Gifted Goods, was **\$1,609,033.**

Since 1921, during the last 103 years, the value of these efforts now totals over **\$12,941,572.**

The Kiwanis Club of Ann Arbor Foundation, Inc., a nonprofit 501(c)(3) corporation, has throughout the years provided the support as outlined on the previous three pages from the sale of items and the direct gifts of merchandise from the Kiwanis Foundation Thrift Sale, the financial support from individual Club members and volunteers, with a historic partnership during many previous years with the Ray and Eleanor Cross Foundation, and the important and dedicated on-going work of members, volunteers, and staff.

THE KIWANIS ANNUAL REPORT for Fiscal Year 2024 (FY24)*

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MEMBERSHIP Successes and Challenges

- **MEMBERSHIP GROWTH and ENHANCING current MEMBERS' EXPERIENCES** with Kiwanis continues to need an increased focus and effort by all of us.
- **Our Club's Strategic Objective is to achieve a 5% membership net growth per year for each of the next three years.**
- At the start of the new FY24 on **October 1, 2023**, our Club's total membership number was **118 Club members in good standing**. **By early December 2023, seven former members returned so membership was 125 members**. By the end of FY24 on September 30, 2024, an additional 22 new members joined our Club so that **the Club membership totaled 147 members** in good standing. This represented a 17% increase in the number of active members, well above our 5% annual growth goal.

VOLUNTEERS Successes and Challenges

- Both Club members' and non-members' volunteer hours helped make possible our weekly service programs of the Kiwanis Foundation Thrift Sale, the Kiwanis Foundation Voucher Program, supporting Meals on Wheels (MOW) deliveries across the Ann Arbor area, prepared meals at the Ronald McDonald House, and other important services.
- The total number of volunteers increased in FY24 which can be attributed to the hiring of a Volunteer Coordinator in October 2023 who brought on board approximately 80 new volunteers to support our Thrift Sale and weekly Voucher Program.
 - In FY24 the average monthly number of non-member volunteers supporting the Kiwanis Foundation Thrift Sale and Voucher Program was **137**. They provided 3,136 volunteer hours each month on average.
 - The average monthly number of Club member volunteers supporting the Thrift Sale and Voucher Program was **60**. They provided 1,413 volunteer hours each month on average.
 - Together this equaled an annual total at both the Kiwanis Thrift Sale and Voucher Program of **54,582** volunteer hours. This is an approximate total number and represents **an annual increase from FY23 of about 10,000 hours**.
- In addition, Club members and non-members provided support for.
 - **Meals on Wheels (MOW)** Program delivered meals every week throughout the year. This included **20** persons.
 - **14** were Kiwanis Club members and **6** were non-members.
 - MOW volunteer hours during FY24 totaled **677 hours**. Therefore . . .

In FY24 a total of over 55,259 VOLUNTEER HOURS were provided.

- This total included both member and non-member volunteer hours.

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What did our Club and Foundation “do” in fiscal year 2024?

Strategic Planning:

We worked to implement the second year of our three-to-five-year Strategic Planning Frameworks. We have a separate Strategic Plan Framework for our Club and a separate Strategic Plan Framework for our Foundation. Refer to pages 2 and 3.

We earned the following income in FY24:

\$2,004,931 from our Kiwanis Foundation Thrift Sale's receipts
\$470,690 from our tenants' rentals and leases
\$2,475,621 Total (unaudited)

FOR THE THIRD FISCAL YEAR IN A ROW, WE WERE ABLE TO GIFT OVER ONE MILLION DOLLARS in cash grants, flow-through donations, and gifted goods of assigned value merchandise which together totaled \$1,609,033 in FY24.

- We operated our weekly **Kiwanis Foundation Thrift Sale as our Foundation's major service project and fund raiser** to provide grants and gifts back to the community.
 - Our Kiwanis Foundation Thrift Sale was supported by Kiwanis member and non-member volunteers and paid staff.
 - Our Kiwanis Foundation Thrift Sale was opened for sales to the public weekly on Fridays 9am to 1pm and Saturdays 9am to 3pm. The Kiwanis Foundation Voucher Program was opened weekly on Wednesday and Thursday mornings by appointment.

Our Kiwanis Foundation Thrift Sale **donation drop-off covered dock was opened on Saturdays** for the public at the high bay section of the main building next to the main parking lot. This was in addition to providing **free pick-up donation service** by scheduled appointment for donations of large merchandise items.

And our Kiwanis provided the following important community services:

- **In addition to our Kiwanis Foundation weekly Thrift Sale, Kiwanis members, volunteers, and staff support 25 other important service projects across our community.** Some projects only occur once or twice each year, while other service projects are on-going each week. The next 3 pages provide a sample of those service projects during FY24.

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Community Impact through Grants, Gifts, Services, and Capital
Improvement Projects in FY24. * Oct 1, 2023, through Sept 30, 2024

What did our Club and Foundation “do” in fiscal year 2024?

(This list of Kiwanis services is continued from the previous page.)

- Our Club members (14) and non-member volunteers (6) **delivered 6,422 meals** for the **Meals on Wheels (MOW) Program on 338 routes** every week throughout the fiscal year.
- We **expanded** the operation of our weekly **Kiwanis Foundation Voucher Program** to both Wednesdays and Thursdays providing **free clothing and household goods to 522 individuals or families**.
- Our Foundation sponsored **The Warm the Children Program (WTC)** with flow-through donations and direct shopping support to **1,216 children** to purchase new winter clothing.
- Our Foundation members and non-member volunteers supported the community's **A2ZERO Green Fair** on September 20, 2024 in downtown Ann Arbor and the annual **Trash Talk Tour activities** at The Kiwanis Center on September 29, 2024. **Both service activities were focused on our Foundation's Thrift Sale efforts to re-use, recycle and reduce waste.**
- Our Foundation and The Kiwanis Foundation Thrift Sale were **recognized by the Sierra Club Huron Valley Group** with an **Environmental Justice Award** on December 19, 2023. The award was in recognition of our efforts to reduce waste.
- Our Foundation purchased **three very large outdoor murals** which were then installed on the outside of our main building near the east loading docks in FY24. These murals are part of the Embracing Our Differences art program in Ann Arbor.
- Our Foundation, via our Kiwanis Foundation Thrift Sale, in November partnered with **Tom Wall so that 38 families** from Ann Arbor Public Schools received **free household and holiday goods**. Approximately 7,000 items were chosen totaling \$7,584 in value which was then paid for by the Tom Wall organization.
- Our Foundation, via our Kiwanis Foundation Thrift Sale **distributed over 3,000 children's books throughout the FY24**. In February 2024, 800 books to Erickson Elementary School in Ypsilanti. In June 2024, 800 books to Holmes Elementary School in Ypsilanti. At various times in FY24, 400 books for further distribution to Kiwanis Club of Belleville, 200 books to Kiwanis Club of Grass Lake, 500 books to Kiwanis Club of Monroe, 250 books to Kiwanis Club of Saline, and 250 books to Kiwanis Club of Ypsilanti.
- Our Club members and non-member volunteers **packaged 10,000 dry meals** on one day, November 19, 2023, as part of a **Kids Coalition Against Hunger** service project. Our Kiwanis Foundation provided \$3,500 to cover the cost of this service project's supplies.

(This list of Kiwanis services continues on the following page.)

THE KIWANIS ANNUAL REPORT for Fiscal Year 2024 (FY24)*

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What did our Club and Foundation “do” in fiscal year 2024?

(This list of Kiwanis services is continued from the previous page.)

- Our Kiwanis Club sponsored the following Service Leadership Programs:
 - The **Circle K Club** at the University of Michigan.
 - The **Key Club** at Huron High School.
 - The **K-Kids Club** at Angell Elementary.
 - The **Aktion Club** at Washtenaw ISD.
- Our Club members supported and volunteered at the **C. S. Mott Children's Hospital Child & Family Life Services Program**. We have supported this program **for the past 102 years**.
- Our Club members and non-member volunteers **cooked meals at the Ronald McDonald House** near Michigan Medicine's main hospital. Our participation is part of their **“Cooking Up Comfort” – A Meals Matter Program**. We prepared meals at the Ronald McDonald House on 8 dates between October 2023 through September 2024. In addition to this service our Kiwanis Foundation provided \$250 for each of the dates, totaling a **donation of \$2,000 and a total of 116 member and volunteer hours**.
- Our Club members and non-member volunteers staffed **Salvation Army bell ringing** in November and December 2023 and **raised \$17,644** by receiving \$6,714 in red kettle donations, \$2,330 from members, and an \$8,600 maximum match from our Kiwanis Club of Ann Arbor Foundation.
- Our Club members, via our Foundation, held a **Golf Outing** at Pierce Lake, Chelsea on September 19, 2024. There were 80 golfers and 10 Kiwanis volunteers. This event **raised \$5,062 for Kiwanis of Michigan Foundation Child and Family Life Programs** at 3 children's hospitals across Michigan.
- Our Club members, volunteers, and staff supported a new service project providing two special shopping days for **individuals with dementia** and their families via the **Dementia Friendly Saline** group. Shopping days were on October 26, 2023, and April 25, 2024. Individual Club members hosted each guest who has dementia and their family during shopping and lunch. Club members have attended training to learn about dementia and tips to working with individuals with dementia. Kiwanis is now an official Designated Dementia Friendly Environment.
- Our Foundation **provided an election voting polling site** at The Kiwanis Center for the citizens of **Scio Township Precinct #4** for **three elections** November 7, 2023, February 27, 2024, and August 6, 2024.

(This list of Kiwanis services continues on the following page.)

THE KIWANIS ANNUAL REPORT for Fiscal Year 2024 (FY24)*

A Summary of the Kiwanis Club of Ann Arbor's and its Foundation's
Community Impact through Grants, Gifts, Services, and Capital
Improvement Projects in FY24. * Oct 1, 2023, through Sept 30, 2024

What did our Club and Foundation “do” in fiscal year 2024?

(This list of Kiwanis services is continued from the previous page.)

- Our Club members participated in a new service project called **Blockfest**, which focused on very young children and their families with hands-on interactive exploratory preSTEM activities by playing and imagining how small and large blocks can be used to stimulate creative and scientific thinking. The Blockfest events were held at various locations across Washtenaw County. Blockfest is sponsored by Washtenaw Intermediate School District.
- Our Club members held weekly in-person general meetings and programs on Mondays, while continuing to provide the online ZOOM platform as an option for attending these meetings. In addition, our two Boards and many of the committee meetings were held in-person and by ZOOM during FY24.
- Three of our Club members and several UM Circle K Club members attended the **Kiwanis International Convention** held in Dever, CO. on July 3-7, 2024. Two Club members attended the **Kiwanis District Great Lakes Conference** held in Munday Township near Flint, MI in August 22-25, 2024.
- Our Club members continued to operate the **Kiwanis Environmental Education Preserve** (KEEP) with limited activities.
- In addition to the service activities listed above and in support of **one of our Club's Strategic Objectives to increase / improve member engagement with the Club and Club activities**, members and friends were **offered group activities and trips** such as to the Encore Theater in Dexter, a holiday party in January, a summer picnic for members, volunteers, staff, and guests, a social event with Ann Arbor Rotary, a trip to the Detroit Thanksgiving Day Parade Company with lunch on the Detroit River, and a trip to see a Detroit Tigers' game.
- Our Club and Foundation published a weekly online **Kiwanis Club of Ann Arbor Newsletter**.
- Our Club and Foundation operated two (2) **Kiwanis websites**: www.a2kiwanis.org and www.kiwanissale.com
- In FY24, our Kiwanis Foundation had **16 paid staff members** who supported the operations of the Kiwanis Foundation Thrift Sale, our building and grounds, and administrative services. This included 12 full-time staff and 4 part-time staff. This was an increase of 4 from FY23 to full-time staff status, which was offset by a reduction of 2 part-time staff. As part of this hiring process a Volunteer Coordinator and an IT Coordinator were hired.

On the next page is a list of capital and major maintenance projects by our Foundation in FY24.

THE KIWANIS ANNUAL REPORT for Fiscal Year 2024 (FY24)*

A Summary of the Kiwanis Club of Ann Arbor's and its Foundation's
 Community Impact through Grants, Gifts, Services, and Capital
 Improvement Projects in FY24. * Oct 1, 2023, through Sept 30, 2024

CAPITAL and MAJOR MAINTENANCE PROJECTS – FY24

The Kiwanis Club of Ann Arbor Foundation has a list of capital improvements and maintenance projects for up to the next five (5) years based on on-going reviews. These projects are subject to change. The following projects listed below were completed during FY24.

Air curtain installed at double doors of Donation Dock to control the loss of conditioned air	\$3,775
New flooring in Kiwanis Large Meeting / Cafeteria Room. Removed carpeted area and installed solid vinyl flooring and baseboard	\$10,118
Tied-in existing HVAC units to existing fire alarm system	\$5,909
Purchased and installed public announcement system with message boards and intercom	\$16,316
Upgraded emergency lighting system in hi-bay 1600/1700 blocks	\$38,805
Installed OSHA approved ladders for accessing and moving safely across roof elevations	\$2,981
Project Grow Partnership with KCOAA. Kiwanis installed a new separate water line to supply future raised garden beds and soil. Fencing and gates will be installed in the spring of 2025 located at our out lot on W. Jackson and N. Staebler Rd.	\$4,258
Yearly and bi-annual maintenance and service performed on building systems. Completed preventative maintenance of HVAC, dock doors and related components, and roofs. Annual inspections and testing of fire drop doors, sprinkler system, fire alarm, fire extinguishers, emergency lighting, and back flow were completed.	\$9,800
BUILDING IMPROVEMENTS TO THE NEW KIWANIS CENTER NORTH <i>(see list below)</i>	
Expanded gravel lot for additional volunteer and staff parking	\$1,250
Added a new water meter with new shut off valve to Kiwanis Center North rental house.	\$481
TOTAL	\$93,693

THE KIWANIS ANNUAL REPORT for Fiscal Year 2024 (FY24)*

A Summary of the Kiwanis Club of Ann Arbor's and its Foundation's Community Impact through Grants, Gifts, Services, and Capital Improvement Projects in FY24. * Oct 1, 2023, through Sept 30, 2024

On the next three pages is a list of 166 nonprofit agencies, groups, and Kiwanis service projects that in FY24 received Kiwanis cash grants, gifted goods, and/or flow-through donations totaling \$1,609,033, as well as the direct volunteer support by members and volunteers from the Kiwanis Club of Ann Arbor Foundation, Inc., the Kiwanis Club of Ann Arbor, its individual members, volunteers, and staff, and, of course, with ongoing support from the community.

OUR THANKS TO EVERYONE WHO HELPED TO MAKE THIS SUPPORT POSSIBLE.

Please note: The agencies and groups identified in italic print and with an * listed on the next three pages indicate they received from our Kiwanis Foundation more than one cash grant and/or a set of gifted goods from our Kiwanis Foundation Thrift Sale. Those identified with a border are Kiwanis Service Projects and may also have received Kiwanis financial support.

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A Brighter Way
A2 Family's Direct Donations
A2 Forsythe Middle School robotics for girls
A2 Huron High School
A2 Pioneer High Biotechnology Day supports
A2 Pioneer High Jewelry materials
A2 Pioneer High We the People Scholarships
A2 Middle School Music Camp Scholarships
A2 Public Schools Bach Elementary diverse decodable books
A2 Public Schools Clague Middle School clean clothes support
A2 Public Schools Community Ed and Recreation
A2 Public Schools support for transportation for field trips for schools without PTOs
A2 Public Schools support for work-based learning transportation
A2 Public Schools support to diversify book depositories for students in ESL classes
A2 Skyline High School repair athletic equipment
A2 Symphony Orchestra
A2 Youth Chorale
Aid in Milan children at risk clothing support
American Veterans *
Apple Playschools childcare /education at risk
Arbor Hospice
Argus Farm Shop Double Up Food Bucks
Avalon Housing
Best Buddies

Bethel Church books
Big Brothers Big Sisters of SE Michigan
Big Hearts for Seniors
Blockfest preSTEM young children's activities
Boy Scouts Mich Crossroads Council
Bryant Community College
Cadillac Church clothing
Camp Cavell Conservatory
ChadTough Defeat DIPG child cancer care
Chelsea Area Garden Club
Chelsea Ballet adaptive dance
Chelsea Education Foundation AP Physics STEM
Chelsea Education Foundation high school photography program
Chelsea Education Foundation students with disabilities learning to create art
Chelsea Evangelical Homes of Michigan CPR
Chelsea Faith in Action backpacks
Children's Healing Center
Children's Literacy Network
Church of Christ clothing
Cobblestone Farm Ann Arbor
Community Action Network
Detroit Dog Animal Care Center
Dexter American Legion
Dexter Community Creekside School farm to school enhancing nutrition education
Dexter Community Players young people
Direct Donations to individual families

THE KIWANIS ANNUAL REPORT for Fiscal Year 2024 (FY24)*

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Dorothy's Day Care
Ele's Place Ann Arbor
Embracing Our Differences Michigan K-12 awareness curriculum
Emerson School Ann Arbor
Faith Community Center tutoring mentoring
Family Learning Institute
First Congregational Church Diaper Bank
Food Gatherers
Foundations Preschool of Washtenaw County
Fourth Street Mariner Inn
Free Bikes for Kids
Garrett's Space young adults' mental health
Girl Scouts Heart of Michigan
Girls Group High School Graduation
God's Helping Hand clothing
Habitat for Humanity of Huron Valley
*Haiti Nursing Foundation **
Hands Across the Water Art Therapy
Happy Hearts Cats Rescue
House by the Side of the Road
*HouseN2Home **
Housing Bureau for Seniors
Hugh O'Brian Youth Leadership Michigan
Humane Society of Huron Valley
Intentional Communities of Washtenaw
Island Treasure Resale Shop
*Jewish Family Services of Washtenaw for families' refugee support **
Joyce Ivy Foundation college prep for women who have low-middle incomes

Kids Coalition Against Hunger Dry Food Meals

Kiwanis Club of Ann Arbor Foundation Finish Line "Full-Ride" Scholarships for students at Washtenaw Community College (WCC)

*Kiwanis Club of Ann Arbor Foundation support for Kiwanis Preemie Pals Quilts **

Kiwanis Club of Ann Arbor Foundation Voucher Program to provide free merchandise

Kiwanis Club of Ann Arbor Service Leadership Programs at UM Circle K, Key Club Huron High, K Kids at Angell Elem, and WISD Aktion Club

Kiwanis Club of Belleville

Kiwanis Club of Monroe Aktion Club
Kiwanis Club of Saline
Kiwanis Club of Siesta Key Foundation
Kiwanis Club of Woodhaven
Kiwanis Division 1 Michigan
Kiwanis Michigan District of Key Clubs
Lancaster Christian Academy books, crafts
Lincoln Schools Elementary music classes
Livingston Christian School Drama Club
Maker Works Workshop Ann Arbor

Meals on Wheels – delivery in the Ann Arbor area

Michigan Folk School books, clothing
Michigan Foster Care Closet
Michigan Medicine C. S. Mott Children's Hospital
Michigan Medicine Family Life Program
Michigan Medicine Mott Pediatric Intensive Care
Michigan State Police Student Academy
Michigan Ovarian Cancer Alliance
Michigan Youth Leadership Conference
MISSION A2 - Michigan Itinerant Shelter System
Interdependent Out of Necessity
Neutral Zone middle and high school age students' summer program
Nu2U Again Resale Shop - Saline
Ozone house youth well-being and safety
Packard Health
Peace Neighborhood Center tutor support
Pet House
Pet Pals Mutual Aid
Refugee Hope International
Risen Evangelistic Ministry in Uganda clothing

*Ronald McDonald House **

*Safe House Center **

*Saline Area Social Service **

*Saline Dementia Friendly Group **

*Salvation Army bell ringing campaign **

*SASHA Farms in Manchester **

Scrap Box

Silver Club

Silver Key Club

Solid Rock Church clothing

SOS Community Services, Inc.

Special Days Camps children with cancer

THE KIWANIS ANNUAL REPORT for Fiscal Year 2024 (FY24)*

A Summary of the Kiwanis Club of Ann Arbor's and its Foundation's Community Impact through Grants, Gifts, Services, and Capital Improvement Projects in FY24. * Oct 1, 2023, through Sept 30, 2024

St. Andrew's Church Breakfast Club Ann Arbor *
Strong Tower Church Ann Arbor *
Student Advocacy Center of Michigan
The Women's Center SE MI Mom Share Program
Theatre Guild Booster Club student scholarships
Therapeutic Riding Program
Thomas Wall Foundation support to families who have children with disabilities
U of M Cupboard
U of M Museum of Art K-12 programs
U of M Natural History Museum K-12

Warm The Children Program – new winter clothes

Washtenaw Area Council for Children
Washtenaw Camp Placement *
Washtenaw Community College Gift Cards
Washtenaw Community Health
Washtenaw County Health Department
Washtenaw Elementary Science Olympiad
Washtenaw Health Project Access
Washtenaw Intermediate School District
WAVE Western Washtenaw Area bus service
Whitmore Lake Northfield's Human Services
Willis Patterson free music instruction for youth

YMCA Swim safety classes Ann Arbor
Ypsilanti Community Church of God reading tutoring for students in elem and middle school
Ypsilanti Community Middle School STEM
Ypsilanti Community School Erickson Elementary
Girls on the Run program support
Ypsilanti Community School Holmes Elementary
Ypsilanti Eastern Michigan University Family Empowerment Program
Ypsilanti Eastern Michigan University support at Ypsilanti Community High School of STEM interventions for a green environment.
Ypsilanti Friends In Deed beds for families at risk
Ypsilanti Friends of Rutherford Pool
Ypsilanti Growing Hope food insecurity
Ypsilanti Hope Medical Clinic
Ypsilanti Horizon Performing Arts for youth
Ypsilanti Library
Ypsilanti Perry Learning Center
Ypsilanti Riverside Arts Center Foundation
Ypsilanti The Corner Health Center
Ypsilanti Youth Orchestra

Zero Waste – Trash Talk Tour Site

As part of the grants and gifts listed above, in September 2024, the Kiwanis of Ann Arbor Foundation awarded \$150,000 in major cash grants to six (6) local organizations. Each received a grant of \$25,000. These organizations provided mental health support to youth and their families across our community. This support is aligned with our Kiwanis Vision. Those six organizations were:

- 1. Catholic Social Services of Washtenaw County providing access to holistic mental health care services to youth.**
- 2. Michigan Medicine Patient/Family Life Specialists focused on young adult patients. ***
- 3. The Eisenberg Family Depression Center at Michigan Medicine providing Peer to Peer Student Led Mental Health Work.**
- 4. Washtenaw Area Council for Teen Mental Wellness in a Digital World. ***
- 5. Safehouse Center: Strengthening Support for Survivors, children and their families. ***
- 6. Ozone House Support of Trauma Therapy Services and Mental Health Care for Youth. ***

Please note: The agencies and groups identified in italic print and with an * listed on the last three pages indicate they received from our Kiwanis Foundation more than one cash grant and/or a set of gifted goods from our Kiwanis Foundation Thrift Sale. Those identified with a border are Kiwanis Service Projects and may also have received Kiwanis financial support.

This ends our FY24 Kiwanis Annual Report.

Again, our thanks to everyone who helped to make all of these community gifts and services possible.